



1H2011 RESULTS PRESENTATION

OCTOBER 11, 2011



DISCLAIMER



This presentation does not constitute or form part of and should not be construed as, an offer to sell or issue or the solicitation of an offer to buy or acquire securities of Mechel OAO (Mechel) or any of its subsidiaries in any jurisdiction or an inducement to enter into investment activity. No part of this presentation, nor the fact of its distribution, should form the basis of, or be relied on in connection with, any contract or commitment or investment decision whatsoever. Any purchase of securities should be made solely on the basis of information Mechel files from time to time with the U.S. Securities and Exchange Commission. No representation, warranty or undertaking, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or the opinions contained herein. None of the Mechel or any of its affiliates, advisors or representatives shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with the presentation.

This presentation may contain projections or other forward-looking statements regarding future events or the future financial performance of Mechel, as defined in the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. We wish to caution you that these statements are only predictions and that actual events or results may differ materially. We do not intend to update these statements. We refer you to the documents Mechel files from time to time with the U.S. Securities and Exchange Commission, including our Form 20-F. These documents contain and identify important factors, including those contained in the section captioned "Risk Factors" and "Cautionary Note Regarding Forward-Looking Statements" in our Form 20-F, that could cause the actual results to differ materially from those contained in our projections or forward-looking statements, including, among others, the achievement of anticipated levels of profitability, growth, cost and synergy of our recent acquisitions, the impact of competitive pricing, the ability to obtain necessary regulatory approvals and licenses, the impact of developments in the Russian economic, political and legal environment, volatility in stock markets or in the price of our shares or ADRs, financial risk management and the impact of general business and global economic conditions.

The information and opinions contained in this document are provided as at the date of this presentation and are subject to change without notice



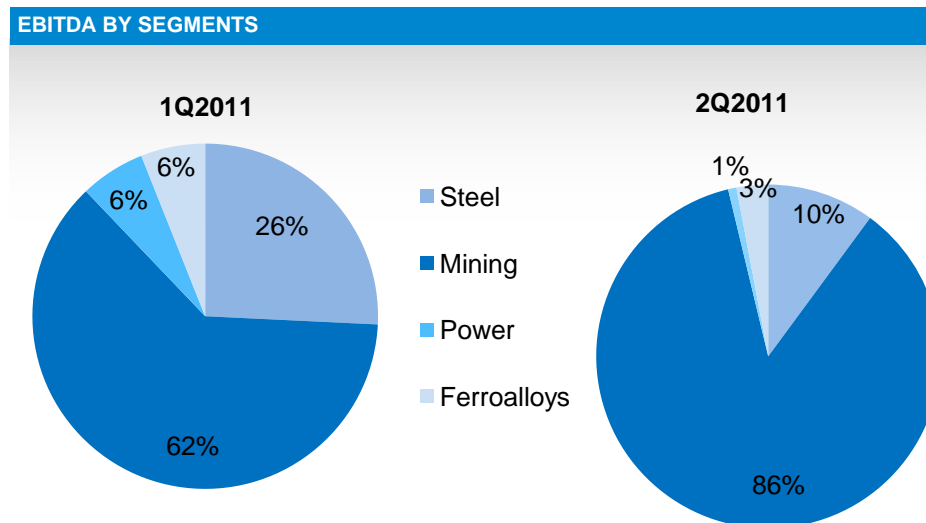
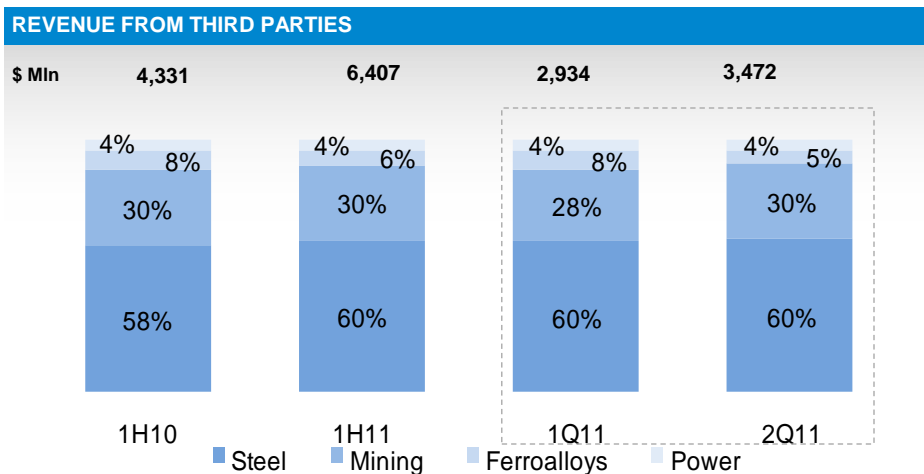
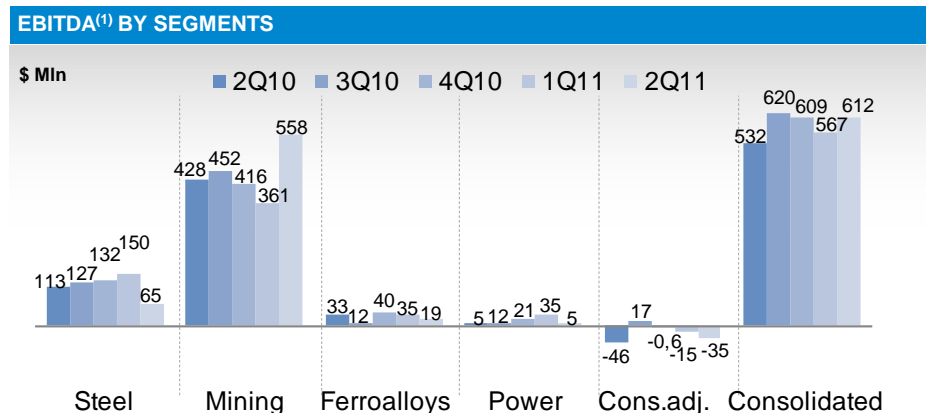
FINANCIAL HIGHLIGHTS



SEGMENTS OVERVIEW



- +** Positive price dynamics increase the share of Steel division in 3rd party revenue in 1H2011
- +** Mining segment demonstrated highest revenue and EBITDA dynamics in Q2 – 33% and 54% of respective growth
- +** Mining Segment's share in consolidated EBITDA up from 62% in Q1 to 86% in Q2

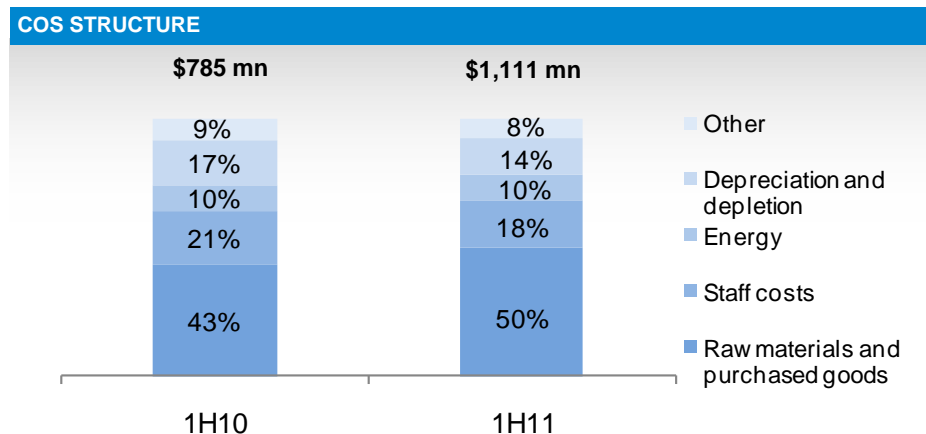
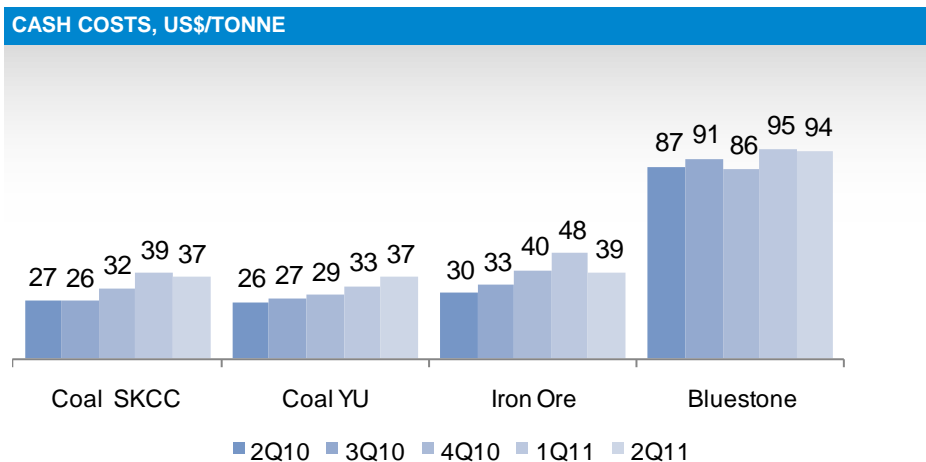
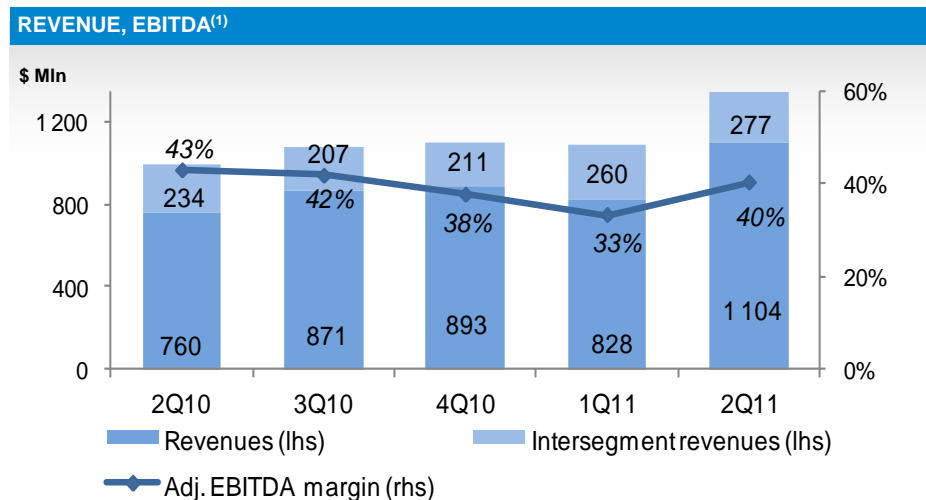


(1) Adjusted EBITDA represents EBITDA adjusted by forex gain/loss, interest income, net income on the disposal of non-current assets, amount attributable to non-controlling interests and gain/loss from remeasurement of contingent liabilities at fair value

MINING SEGMENT PERFORMANCE



- +** Dynamic improvement in financial results:
 - EBITDA up 54% q-o-q
 - EBITDA margin reaches 40% in 1Q 2011
 - Lower FX gain behind Net Income 12% q-o-q increase to \$326m
- +** Cash costs decreased across all operations with exception of Yakutugol
- +** Release of inventory accumulated during 4Q2010 and 1Q2011 at higher cost due to the sub-optimal mining efficiencies related to the washing plant shutdown temporarily drove the cash cost per tonne \$2 up at Yakutugol. Ruble appreciation added another \$2 .



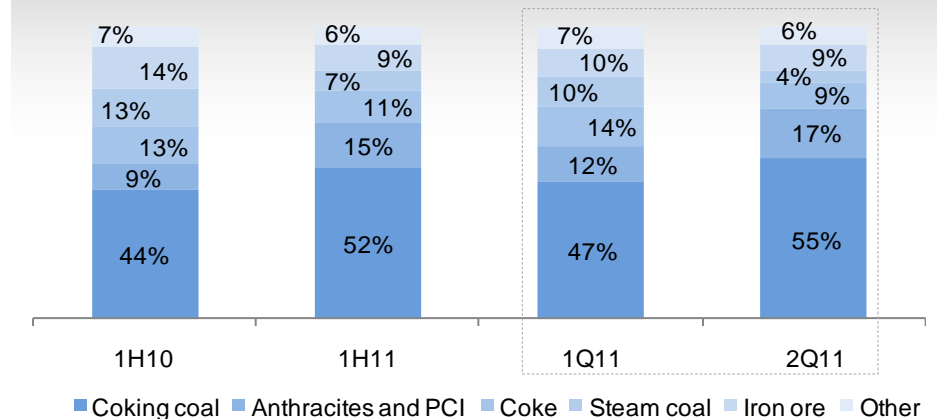
(1) Adjusted EBITDA represents EBITDA adjusted by forex gain/loss, interest income, net income on the disposal of non-current assets, amount attributable to non-controlling interests and gain/loss from remeasurement of contingent liabilities at fair value

MINING SEGMENT PERFORMANCE

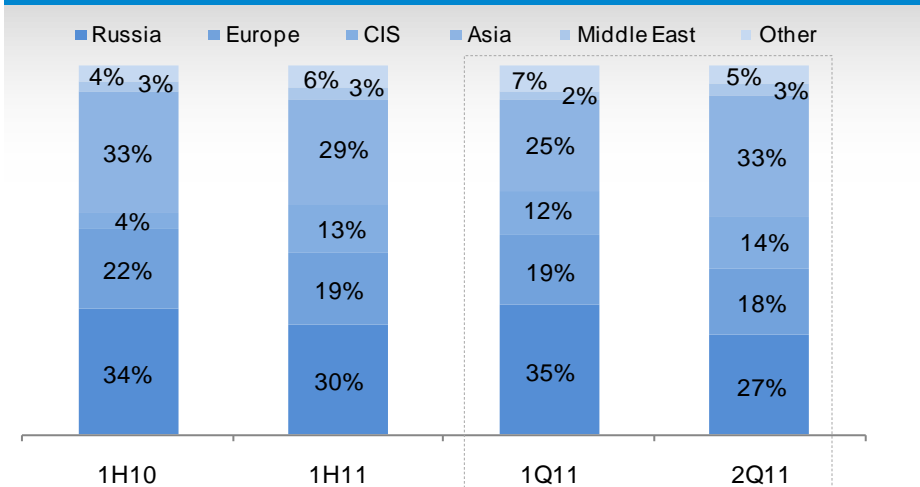


- + Positive price dynamics across coking coal, iron ore and coke
- + 3rd parties anthracites and PCI sales volumes up by 98% q-o-q increasing to 17% of Segment's Revenue in Q2
- + Coking coal sales are 55% of Segment's Revenue in Q2 - up by 24% q-o-q as production at Yakutugol recovered
- + Steam coal sales dwindle as production shifted to metallurgical coal
- + Sales to Asian markets increase to 33% of Segment's Revenue in Q2 as Yakutugol's HCC returned to the market

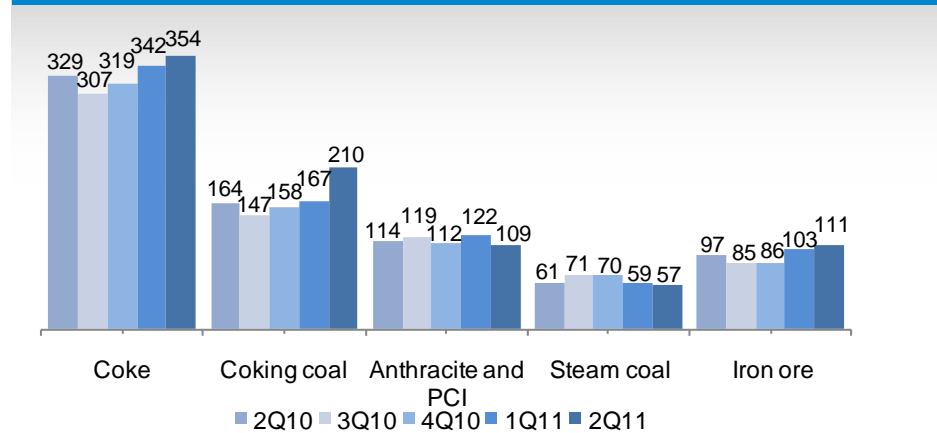
EXTERNAL SALES STRUCTURE



REVENUE BREAKDOWN BY REGION



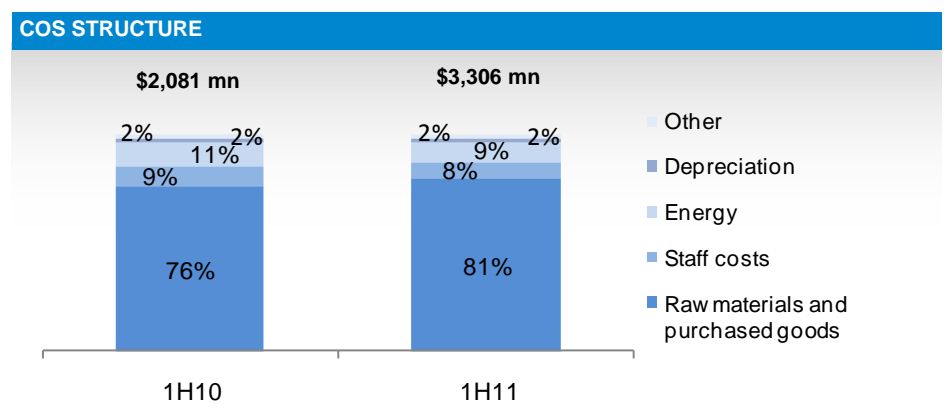
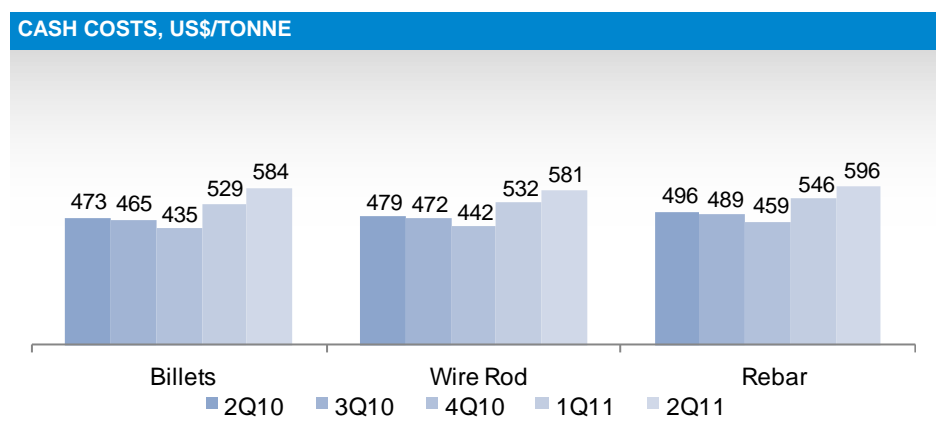
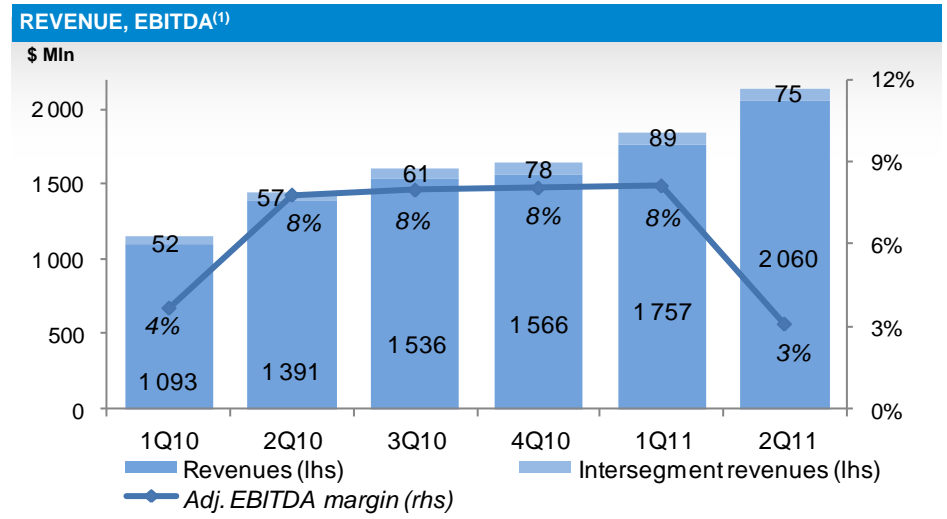
AVERAGE SALES PRICES FCA, US\$/TONNE



STEEL SEGMENT PERFORMANCE



- +** Segment' revenue up 17% to \$2.1 bn q-o-q on growing prices and volumes.
- +** Cash costs under pressure:
 - Significant growth of raw material prices
 - Shutdown of blast furnace for scheduled maintenance
 - Ruble appreciation
- +** EBITDA down 56% q-o-q to \$65m



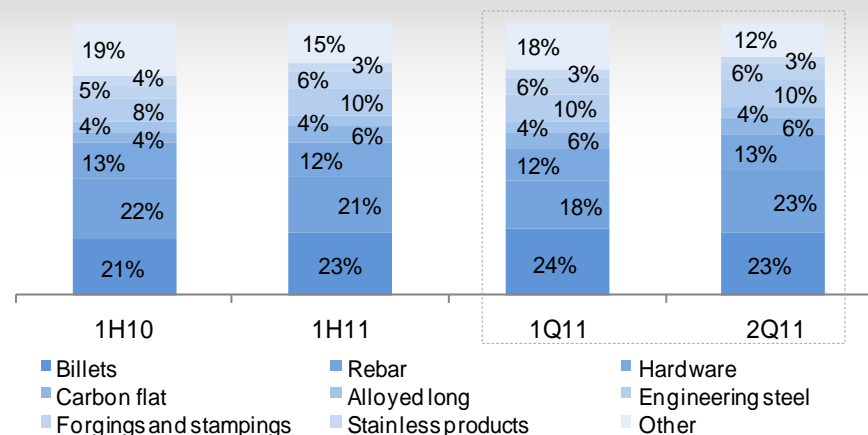
(1) Adjusted EBITDA represents EBITDA adjusted by forex gain/loss, interest income, net income on the disposal of non-current assets, amount attributable to non-controlling interests and gain/loss from remeasurement of contingent liabilities at fair value

STEEL SEGMENT PERFORMANCE

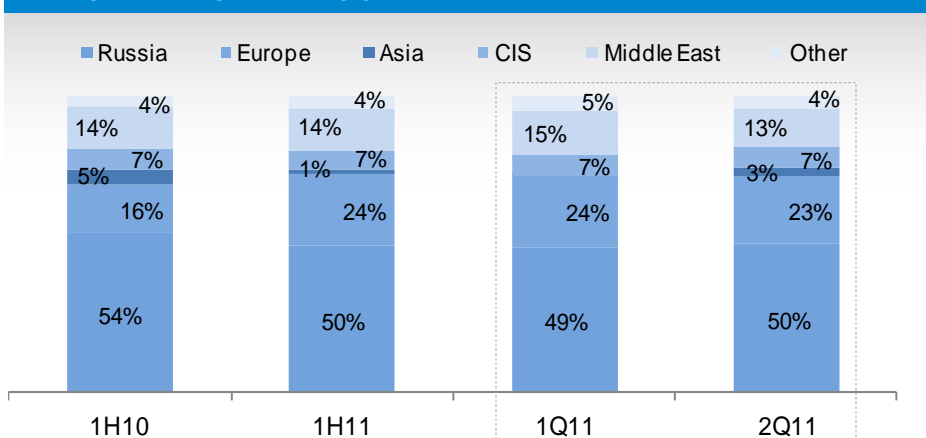


- +** Improved pricing environment across most of our steel products q-o-q
- +** Sales volumes up as MSG grows distribution and the investment program shows result:
 - Rebar – up 46%
 - Stainless flat steel – up 18%
- +** 36% of Segment's Revenue in Q2 generated by resale operations
- +** Continued increase of Europe's share in Segment Sales – from 16% in 1H10 to 24% in 1H11

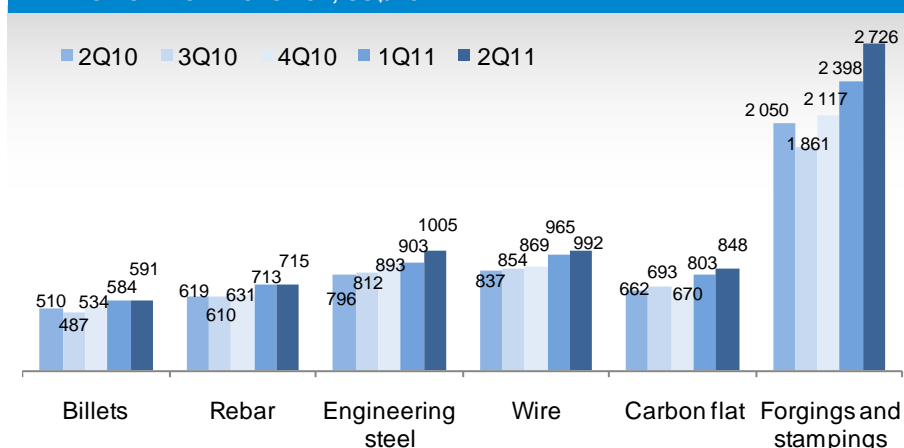
EXTERNAL SALES STRUCTURE



REVENUE BREAKDOWN BY REGION



AVERAGE SALES PRICES FCA, US\$/TONNE

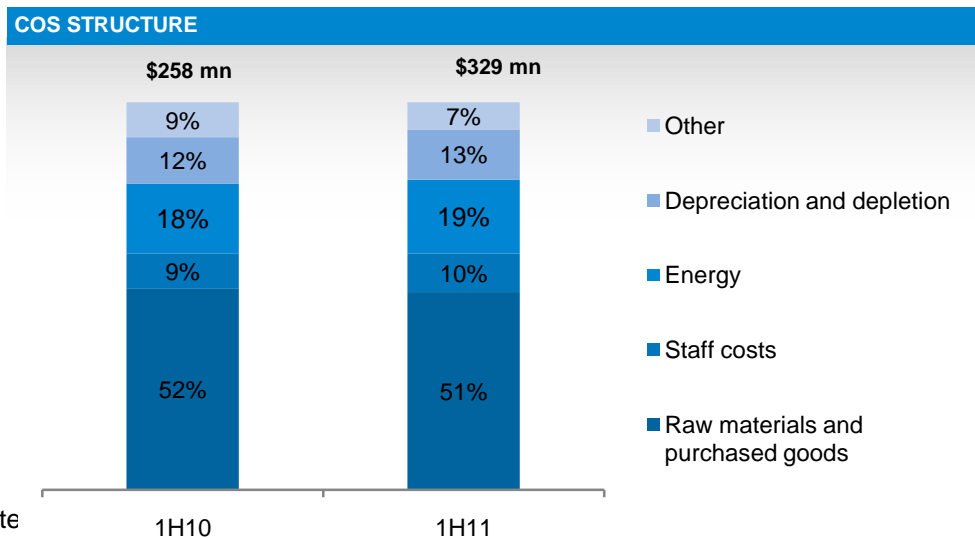
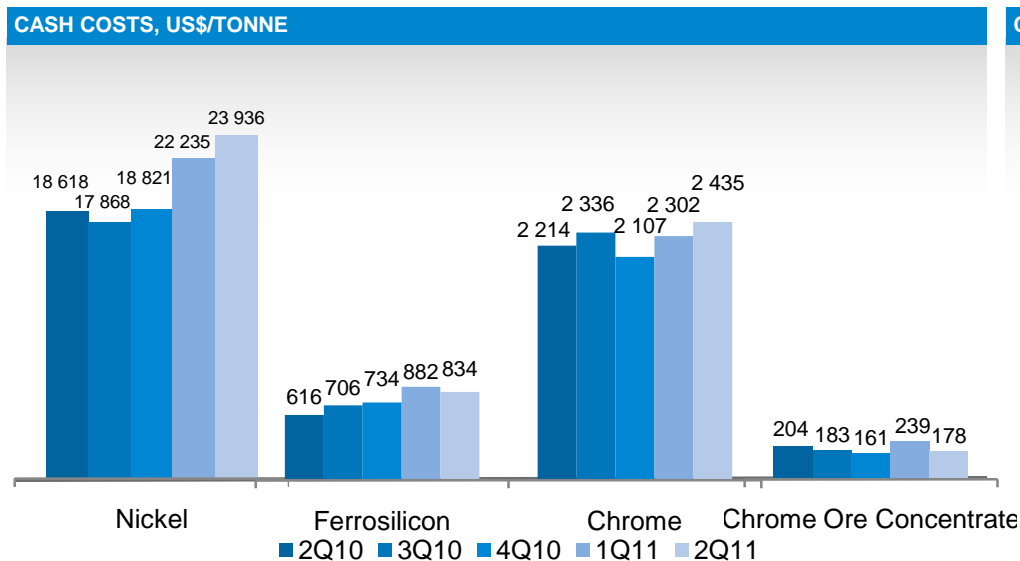
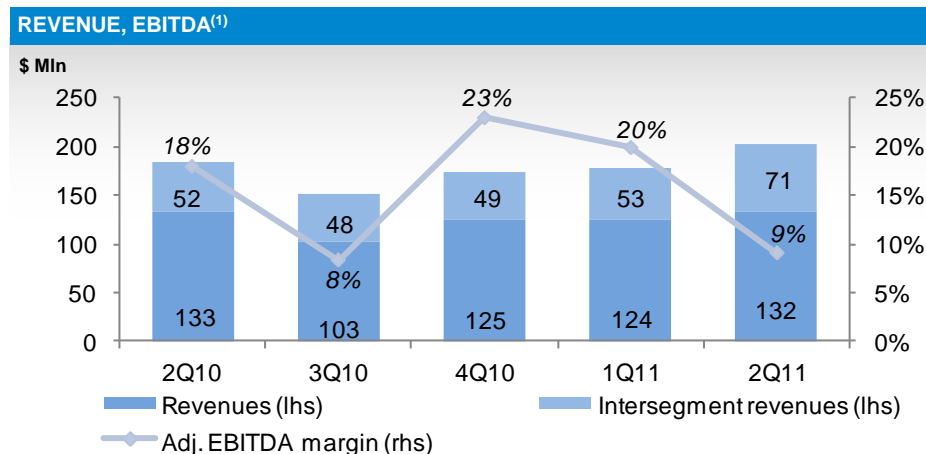


(1) Adjusted EBITDA represents EBITDA adjusted by forex gain/loss, interest income, net income on the disposal of non-current assets, amount attributable to non-controlling interests and gain/loss from remeasurement of contingent liabilities at fair value

FERROALLOYS SEGMENT PERFORMANCE



- +** Revenue from 3rd parties up by 6% q-o-q to \$132 mn
- +** Intersegment revenue grew by 34% q-o-q as the Steel Segment increased output of stainless and alloyed steel
- +** Cash cost dynamics:
 - Ni cost up 7% on rising coke prices
 - Cr cost up 6% on higher concentrate price
 - Cr Ore Concentrate cost down 25% on higher volumes and lower energy use
 - FeSi cost down 5% on lower electricity tariff
- +** Q2 EBITDA down to 10% of the revenue

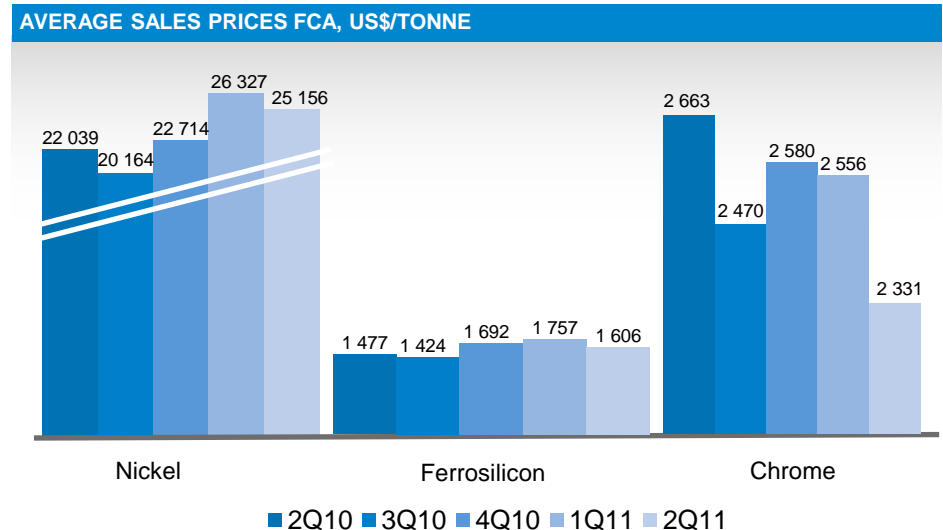
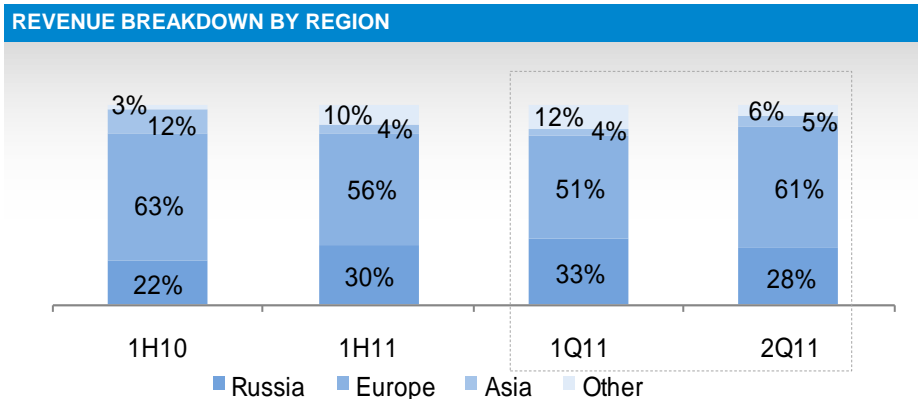
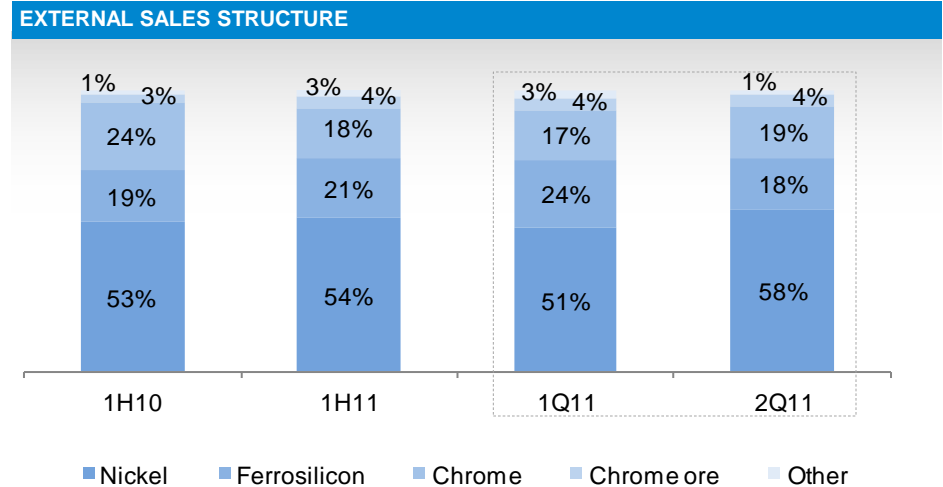


(1) Adjusted EBITDA represents EBITDA adjusted by forex gain/loss, interest income, net income on the disposal of non-current assets, amount attributable to non-controlling interests and gain/loss from remeasurement of contingent liabilities at fair value

FERROALLOYS SEGMENT PERFORMANCE



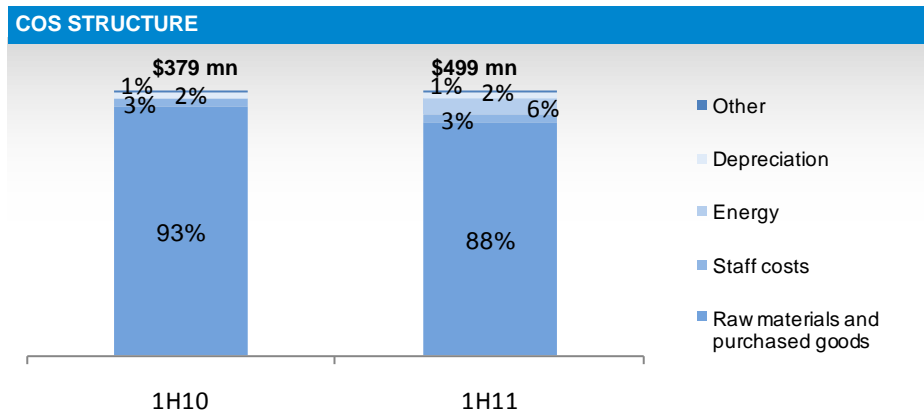
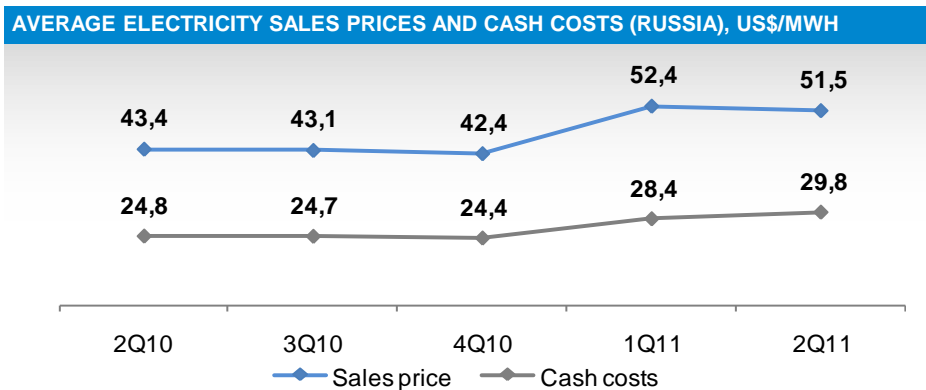
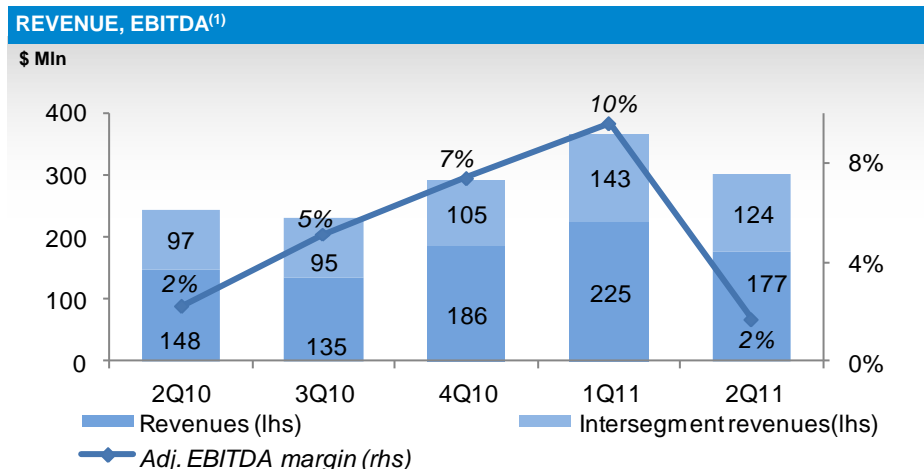
- + Generally downward price trend
- + Cr 3rd party sales up 29% as mining at Voskhod ramped up
- + FeSi 3rd party sales volumes down 14% as one furnace idled for a complete revamp
- + Ni volumes carry-over from the Q1 result in a 28% sales growth.
- + Europe's share up to 61% of revenue in Q2 on higher Ni and Cr sales



POWER SEGMENT PERFORMANCE



- + Low season resulted in a 21% q-o-q drop in sales.
- + Cash costs under control despite rising raw material prices
- + EBITDA down to \$5m



(1) Adjusted EBITDA represents EBITDA adjusted by forex gain/loss, interest income, net income on the disposal of non-current assets, amount attributable to non-controlling interests and gain/loss from remeasurement of contingent liabilities at fair value

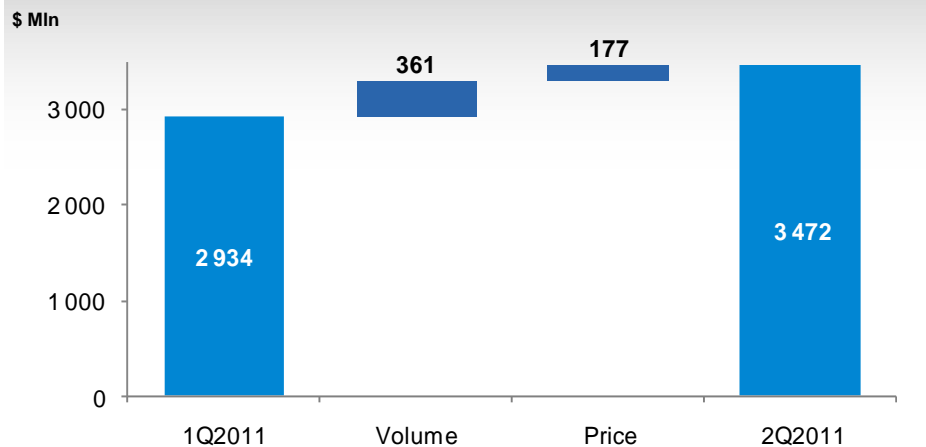
STABLE FINANCIAL PERFORMANCE



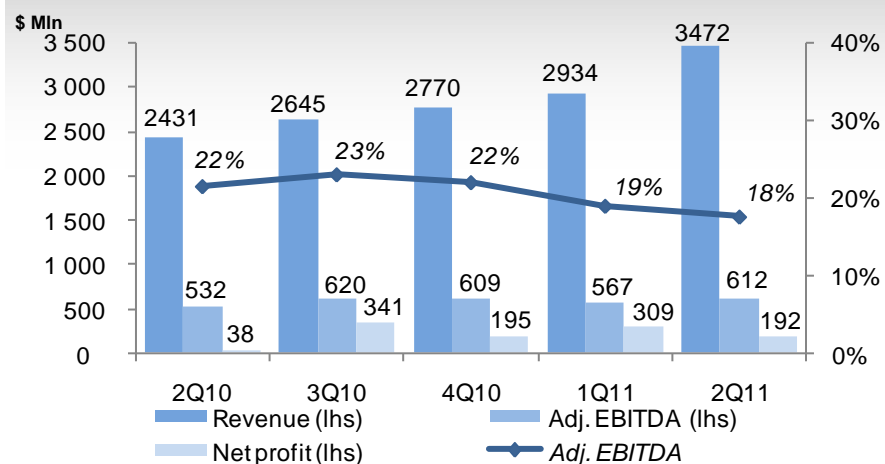
Improvement in 2Q2011 financial performance q-o-q:

- +** Revenue – up 18% q-o-q to \$3.5 bn
- gross margin flat q-o-q at 34%
- +** EBITDA⁽¹⁾ - up 8% q-o-q to \$612 mn
- margin flat at 18%
- +** Net Income – down 38% q-o-q to \$192
- FX gain \$11m in Q2 vs \$153m in Q1

REVENUE DYNAMICS



REVENUE, EBITDA⁽¹⁾ AND NET PROFIT



(1) Adjusted EBITDA represents EBITDA adjusted by forex gain/loss, interest income, net income on the disposal of non-current assets, amount attributable to non-controlling interests and gain/loss from remeasurement of contingent liabilities at fair value

CASH GENERATION CAPACITY



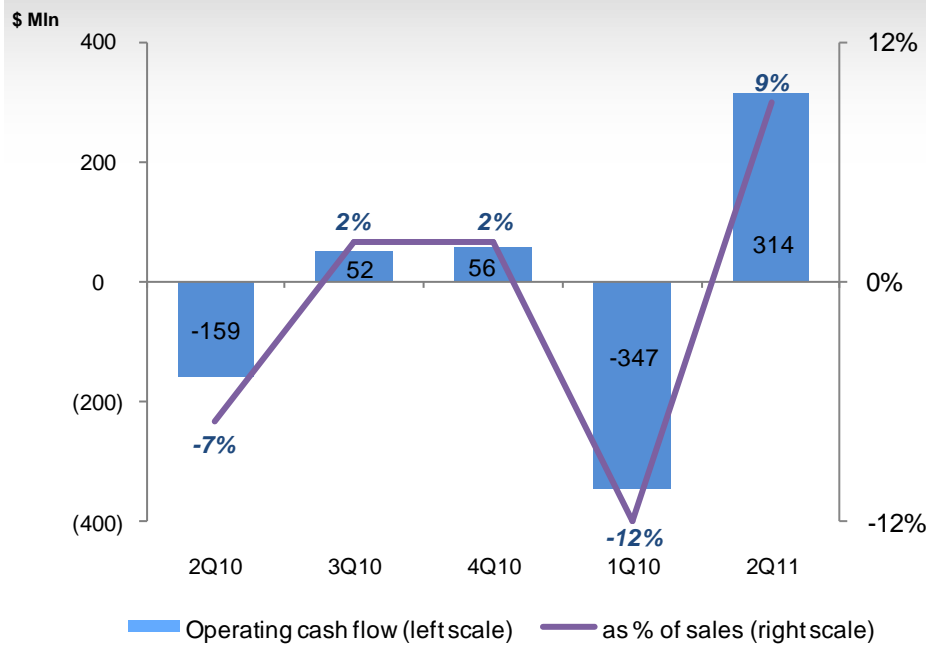
Operating cash-flow improved significantly to post \$314m on higher coal and steel sales:

- higher PCI, anthracite and HCC sales as washing plant at Yakutugol resumed operation
- improved stock turnover at MSG as construction season began

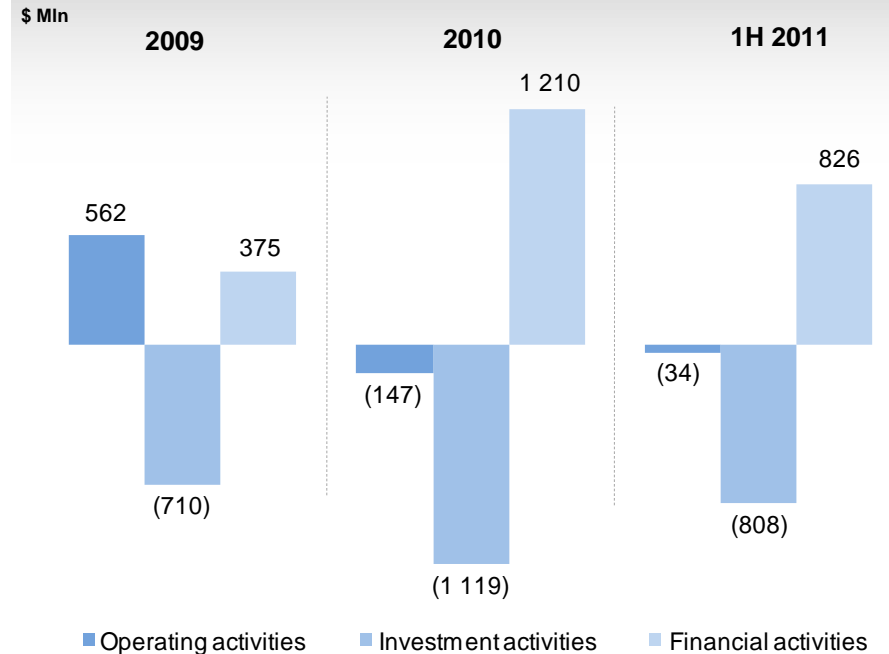


Investments of 808 mln dollars in 1H2011 financed entirely by long-term debt

OPERATING CASH FLOW



NET CASH FLOW

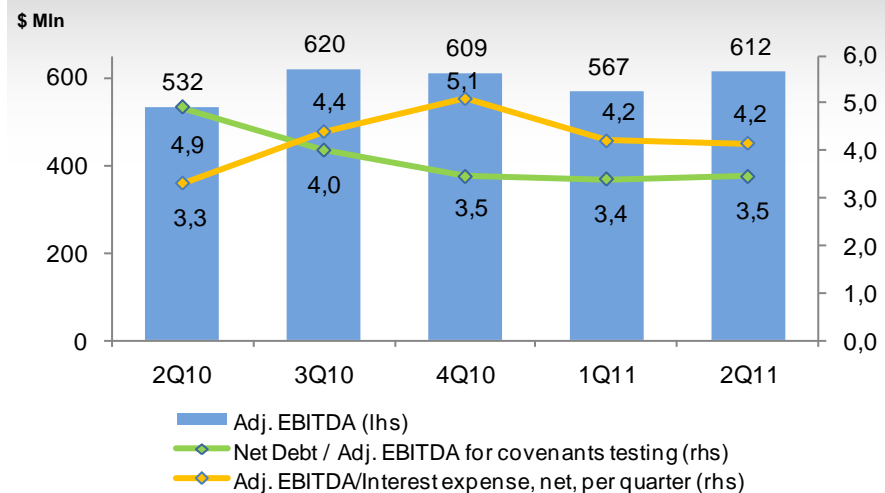


DEBT PROFILE

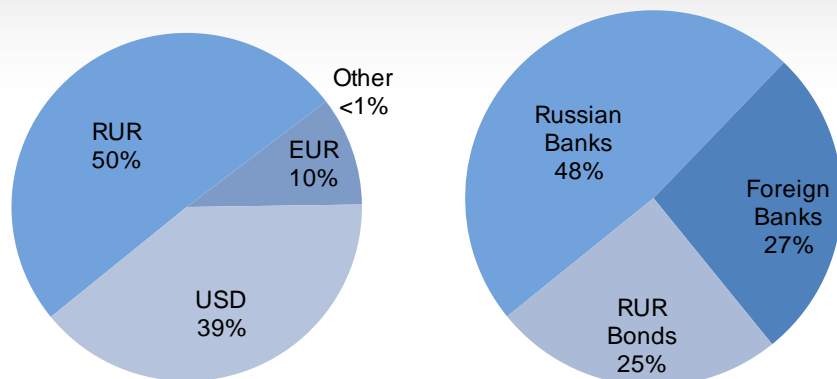


- +
- Substantial part of repayments shifted to 2012
- +
- Over **\$1.7bn** in cash and available credit lines sufficient to meet scheduled repayments in 2011
- +
- Credit portfolio evenly split between RUR, \$ and EUR reflecting revenue in these currencies
- +
- Debt covenant of Net Debt/EBITDA renegotiated to a level of 3.5:1 till end of 2011

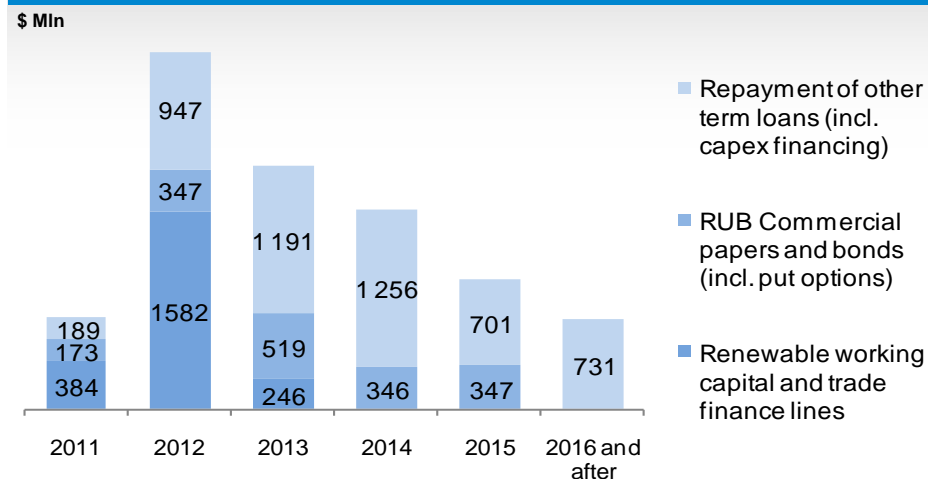
FINANCIAL RATIOS



DEBT PROFILE AS AT AUGUST 31, 2011



LOANS REPAYMENT SCHEDULE AS AT AUGUST 31, 2011



FINANCIAL RESULTS OVERVIEW



US\$ MILLION UNLESS OTHERWISE STATED	2Q11	1Q11	CHANGE, %
Revenue	3,472	2,934	18.3%
Cost of sales	(2,288)	(1,913)	19.6%
Gross margin	34.1%	34.8%	
Operating profit	476	448	6.3%
Operating margin	13.7%	15.3%	
Adjusted EBITDA ⁽¹⁾	612	567	7.9%
Adjusted EBITDA ⁽¹⁾ margin	17.6%	19.3%	
Net Income	192	309	- 37.9%
Net Income margin	5.5%	10.5%	
Sales volumes⁽²⁾, '000 tonnes			
Mining segment	5,648	4,890	15.5%
Steel segment	2,230	2,024	10.2%

(1) Adjusted EBITDA represents EBITDA adjusted by forex gain/loss, interest income, net income on the disposal of non-current assets, amount attributable to non-controlling interests and gain/loss from remeasurement of contingent liabilities at fair value

(2) Includes sales to the external customers only